

## **RESUME AND QUALIFICATIONS**

### **Brittany M Yelland**

#### **SUMMARY**

Certified Residential Real Estate Appraiser, License# AR3007580. Currently employed with Evans Appraisal Service, Inc., and engaged in a variety of real estate valuation and consultation assignments.

#### **EXPERIENCE**

<b>Certified Residential Real Estate Appraiser</b>	<b>June 11, 2020</b>
<b>Appraiser Trainee</b> <b>Evans Appraisal Service, Inc.      Chico, CA</b>	<b>2017 – June 2020</b>
<b>Parent Teacher Aid,</b> <b>Sierra View Elementary              Chico, CA</b>	<b>2016-2017</b>
<b>Pharmaceutical Sales Representative</b> <b>Astra Zeneca                              Chico, CA</b>	<b>2005-2009</b>

#### **Sales**

- . Successfully marketed medications using interpersonal and product expertise
- . An innate ability to have physicians change their prescribing habits through clinical knowledge
- . Made and implemented new approaches on how to increase sales and tailor message to specific patients

#### **Communication**

- . Develop and deliver effective presentations to a diverse audience
- . Recognized for excellent verbal communication with physician interactions

#### **Customer Relations**

- . Developed strong relationship with key physicians and their staff
- . Collaborated successfully with prescribing physicians on patient treatment
- . Recognized for using innovative techniques to gain access with key physicians

#### **EDUCATION**

**Bachelor of Science, Business Administration**, Strategic Management, California State University, Sacramento – December 2003

#### **Appraisal Coursework**

- USPAP 2020-2023
- General Appraiser Market Analysis Highest & Best Use
- Laws & Regulations for CA Appraisers
- General Site Valuation & Cost Approach
- General Appraiser Income Approach
- Residential Report Writing & Case Studies
- Real Estate Appraisal Principals & Practices
- Statistics, Modeling & Finance
- Real Estate Appraisal Trainee/Supervisor

- How to Support & Prove Your Adjustments